Capital Advisory and Restructuring Services



Capital Advisory and Restructuring Services

As the market leading practice in Africa and part of the largest restructuring practice in the world, our highly experienced team helps corporates raise and manage capital in the good times, or navigate through and out of distress, whether operational or balance sheet driven.

We're independent and objective and are particularly experienced in finding consensual solutions among stakeholder groups with divergent interests.

We are also well connected across stakeholder groups; our client base includes financiers, asset managers, lawyers, BRPs and regulators, as well as listed and unlisted corporates.

We can leverage the wider PwC network to bring expert industry insight, local connectivity and a full suite of specialist services.



Craig Du Plessis



Kim Milward-Oliver



Independence and objectivity

We act as pure client and private side advisor, allowing the client the freedom to choose the right products and supplier.



Rapid response

Every second counts. That's why we work fast to assemble and mobilise the right team and start work straight away.



Values-driven

When a business is under stress, its people are too. That's why how we work matters just as much to us as what we do.



Innovative

We harness new technology to achieve results faster, gain valuable new insights and transform the outcomes we deliver.



Experience and capability

We're a diverse and highly experienced team with restructuring, banking and business rescue backgrounds.



Industry insight

We have experts across all sectors and sub-sectors enabling us to provide informed, expert advice.



Local and global

We are a local pan-African team enabling us to offer truly tailored solutions to unique business challenges across the continent.

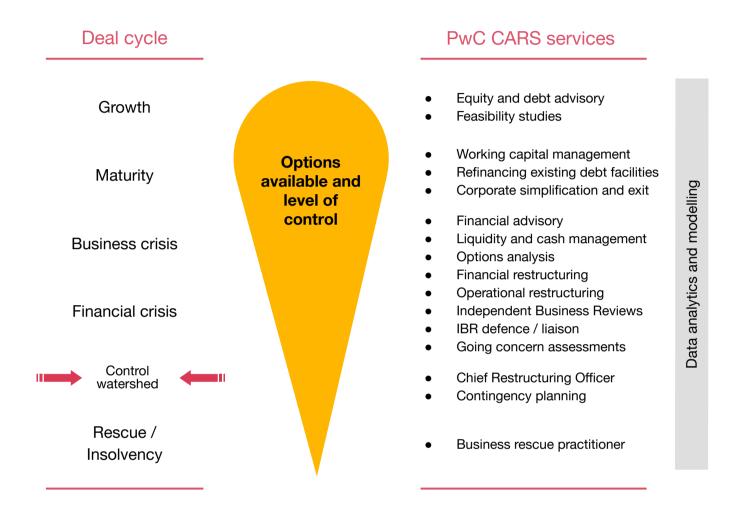


One stop shop

We deliver a full suite of services as part of a restructuring, with experience in complex stakeholder management.

One-stop shop

We leverage our full suite of service offerings to provide relevant end-to-end advice throughout the life cycle of businesses.



We can draw on PwC's extensive integrated advisory offering and industry experts to deliver exceptional outcomes for our clients

Transaction Services	Corporate Finance	Valuation & Business Modelling	Tax & Accounting	Consulting & Risk assurance
Due Diligence Post deal Reporting Accountants Deal strategy	Mergers and Acquisitions Distressed M&A Sponsor services BEE / indigenisation transactions	Fairness opinions Purchase price allocation Transaction valuations Regulatory economics Business modelling	Deals Tax Tax structuring BEE transactions Group reorganisation Tax due diligence Deal accounting	Operational optimisation People and organisation Corporate governance Systems optimisation and implementation

Selected credentials

Project Bon Bon

Corporate finance and debt advisory services to a large listed South African client in the agricultural, property and FMCG sector.

ZAR12bn 2018-21

Project Lion

Company-side financial advisor to a Tanzanian cement producer on its multi-lender debt restructuring

TZS200bn 2021

Project Beam

Business review and financial advisor to the lenders to a pan-African telecoms company in restructuring

USD217m 2021

Comair Limited

Contingency planning support to the business rescue practitioners of Comair, including an estimated liquidation outcome analysis.

2020

Shelter Afrique

Assessment of **debt restructuring options**,
which became the
cornerstone of common
terms across eight
bilateral financiers

ZAR2bn 2020

Kenyan Bank

Review of the bank's strategy across markets, channels and customer segments

2020

Project Abarth

Appointed **business rescue practitioner** for a professional services company to resolve a key supplier dispute

2020

Project Red

Contingency planning support for a cement manufacturer, including modelling the estimated impact of business rescue on stakeholders

2020

Project Tower

Built an estimated liquidation outcome model to support ongoing multi-lender restructuring negotiations

2020

Redefine Properties

Review of the group and the company's liquidity and solvency forecasts, facilitating a clean audit opinion

2020

Project Armour

Financial advisor to a leading defence manufacturer on its debt restructuring negotiations with lenders and government

ZAR4bn 2020

Project Inkomo

Reviewed a complex loan portfolio for an international fund impacted by COVID-19 to support the going concern opinion.

2020

2019

Project Software

Liquidity review of a global software company to assess whether a South African subsidiary could pay a dividend and remain solvent

2020

NSSF Uganda

Developed a five-year strategic plan with implementation roadmap

2020

2018

2016

Project Water

Built a short-term cash flow forecast model for a global professional services firm to assess the impact of COVID-19 on the business

2020

Project Leopard

Financial advisor regarding acquisition of agricultural businesses and the introduction of an employee share ownership plan

ZAR160m 2019

Project Plateau

Financial advisor to a development finance institution, aiding their investment decision in relation to an automotive supplier

BWP125m

TUHF

Financial advisor in connection with the successful introduction of a securitisation programme, resulting in a ZAR585m capital raise

ZAR585m

2019

2018

Project Host

Financial advisor to a Namibian retail group on a debt restructuring, involving several lenders and a complex close corporation structure

NAD1bn 2019

Project Mamba

Rapid 'red flags' liquidity review and IBR for a consortium of 12 lenders in relation to a healthcare group

2019

Project Alpha

Performed an independent business review for a development finance institution in relation to a Botswana-based insurer

2019

Ambatovy

Financial advisor to the lenders to the company in restructuring, including preparing IBR

2018

Project Kangaroo

Financial advisor to five South African banks in for the restructuring of a JSE-listed company in the infrastructure and mining sector

ZAR5bn

Project Med

Financial advisor in connection with structuring the disposal of an equity investment and use of sales proceeds

ZAR4bn

Kalagadi Manganese

Financial advisor for restructuring and raising new finance to support ramp-up and working capital requirements

ZAR12bn

2018

Project Waterfall

Financial advisor in connection with the raising of new finance to fund the acquisition of various tenant installation assets

ZAR175m 2017

Project Safari

Financial advisor to a group of eleven Kenyan banks regarding the restructuring of a Kenyan client in the aviation industry

USD221m 2017

Wilderness Safaris

Financial advisor in connection with the refinancing of existing facilities and raising new finance to support future growth

ZAR663m 2017

African Bank

Financial advisor for debt restructuring, new listing of the DMTN and EMTN programmes and good bank recapitalisation

ZAR56bn

Murray & Roberts

Financial advisor in connection with the refinancing of the company's South African and Australian debt facilities

ZAR5bn 2015

Local and global

Our team has on-the-ground coverage across Africa and globally

Africa CARS network

Professionals

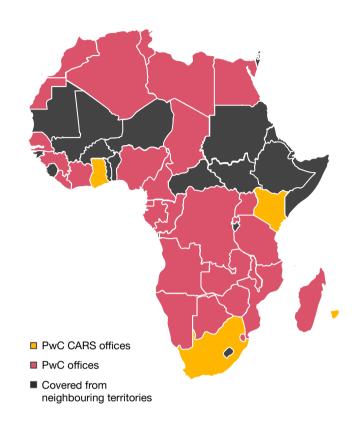
Partners & **Directors**

Global CARS network

Professionals worldwide

Country locations

Partners



South Africa

Craig Du Plessis Partner - CARS Africa Leader

+27 (0) 83 440 2119 craig.du.plessis@pwc.com



Muniu Thoithi Partner, Kenya

East Africa

+254 (0) 722 292 012 muniu.thoithi@pwc.com



Eric Nipah

Partner, Ghana

West Africa



+233 (0) 277 511 1111 eric.nipah@pwc.com



George Weru **Kingsford Arthur** Partner, Ghana Partner, Kenya

+233 (0) 244 617 096 kingsford.arthur@pwc.com



Kim Milward-Oliver Partner

+27 (0) 76 425 4396 kim.milward-oliver@pwc.com



Rajeev Basgeet

+254 (0) 712 918 422

george.weru@pwc.com

Partner, Mauritius

+230 (0) 404 5148 rajeev.basgeet@pwc.com





Patrick Matu

Associate Director, Mauritius

+230 (0) 404 5048 patrick.m.matu@pwc.com



Melusi Gumbo Associate Director

+27 (0) 73 176 3187 melusi.gumbo@pwc.com



Darryl Munn Associate Director

+27 (0) 61 969 0077 darryl.munn@pwc.com





of member firms of PwC. All rights reserved. Not for further distribution without the permission of PwC. PwC refers to the network of member firms of PwC. PwC refers to the network of member firms of PwC. PwC refers to the network of member firms of PwC. PwC refers to the network of member firms of PwC. PwC refers to the network of member firms of PwC. PwC refers to the network of member firms of PwC. PwC refers to the network of member firms of PwC. PwC refers to the network of member firms of PwC. PwC refers to the network of member firms of PwC. PwC refers to the network of member firms of PwC. PwC refers to the network of member firms of PwC refers to the network of member firms of PwC refers to the network of member firms of PwC refers to the network of member firms of PwC refers to the network of member firms of PwC refers to the network of member firms of PwC refers to the network of member firms of PwC refers to the network of member firms of PwC refers to the network of member firms of PwC refers to the network of member firms of PwC refers to the network of member firms of PwC refers to the network of member firms of PwC refers to the network of member firms of PwC refers to the network of pwC refers to t